## **IMPORTS BY JAPAN** STILL OVER EXPORTS

Economic Conditions Helped by Increased Sales of Silk at Better Prices.

has been brought about by increased slike exports at better prices and the revival of the cotton industries, the Commerce of the cotton industries, the Commerce Department said in a survey to relight. The foreign trade of Japan, however, it was added, continues to show importations in excess of the value of exports. Official estimates put the total of Japan's privents the raising of these funds, it is proposed, therefore, to link up the pan's international accounts payable for the excess of the excess of the excess of the value of exports. Official estimates put the total of Japan's privents the raising of these funds, it is proposed, therefore, to link up the pan's international accounts payable for the excess of imports over exports will reach about \$175,000,000 for which the excess of imports over exports will reach about \$175,000,000 for which the excess of the country upon the excess of the country upon the excess of the country upon the excess of the excess of the springfield Gonsolidated to the next few years and the closed mortgage properties of Springfield Consolidated to the maturity of the called the many properties of Springfield Consolidated in money value does not seem by the trade repliems, as well as the electric Company, as well as the electric Company and Corea. Another large large courties bought in con has been brought about by increased silk

warle indebtedness to the rest of the world during the year 1921 of about \$150,000,000.

Japan's budget for the fiscal year 1922-22 is reported to total \$881,000,000, an increase of \$40,500,000, or 4.6 per cent, over 1921. All departments show increases, except the Foreign Office with \$1,500,000 less and the Navy Department with a decrease of \$11,500,000, or about 4.6 per cent.

#### APPLICATIONS TO LIST.

Application has been made to the New York Stock Exchange to list the following securities: Island Oil and Transport, \$3,209,510 additional voting trust certificates for common stock.

Maxwell Motor, \$20,000,000 of 8 per cent, noncumulative preferred stock and \$80,000 shares of common stock; Invincible Oil, \$5,651,000 of ten year 8 per cent, sinking fund convertible bonds; Weyman-Bruton, \$1,324,800 of additional common stock.

Company, payable January 3 to stock of record December 16; regular quarterly dividend of 2½ per cent., payable December 31 to stock of record December 20, by the Hudson Trust Company. Official changes announced were the election by the State Eanking Department for purposes of liquidation, has been made in the form of a 69 per cent. dividend. Another dividend is expected to be paid soon and the election by the Hudson Trust Company as treasurer of Robert M. Baldwin, who succeeds John J. Broderick, resigned.

Company, payable January 3 to stock of record December 16; regular quarterly dividend of 2½ per cent., payable December 16; regular quarterly dividend of 2½ per cent., payable December 31 to stock of record December 20, by the Hudson Trust Company of E. C. De Valner, payable December 31 to stock of record December 20, by the Hudson Trust Company of E. C. Dev Valner, payable December 31 to stock of record December 20, by the Hudson Trust Company of E. C. Dev Valner, payable December 31 to stock of record December 20, by the Hudson Trust Company of E. C. Dev Valner, payable December 31 to stock of record December 20, by the Hudson Trust Company of E. C. Dev Valner, payable December 31 to stock of record December 20, by the Hudson Trust Company of E. C. Dev Valner, payable December 31 to stock of record December 20, by the Hudson Trust Company of E. C. Dev Valner, payable December 31 to stock of record December 20, by the Hudson Trust Company of E. C. Dev Valner, payable December 31 to stock of record December 31 to stock of record December 32 to stock of

### RAIL LIGHT AND POWER MERGER IN SPRINGFIELD

Illinois Holders Are Asked to Assent to Combine.

A consolidation of several subsid-Rallway and Light Company is proposed as a means of helping the Springfield (Illinois) Consolidated Railway Co., one of their number. Springfield Consolidated first mortgage bondholders have been asked to deposit bonds in ex-change for the bonds of the consolidated company or for cash on a 90 per cent.

Metropolitan Trust Elects Assistant Treasurers.

The second Christmas bonus to be declared by New York financial institutions was announced yesterday by the State Bank and the State Safe Deposit Company, to be paid to officers and emper cent of annual salaries will be paid

# VOLUME OF HOLIDAY FIGHT ON AMERICAN TRADE SHOWS GAIN

laries of the Commonwealth Power, Money Value of Retail Sales Merchants and Manufacturers Not Up to Last Year-Buyers Are Economical.

creasing owing to the more seasonable

Dun's Review cays in part: "Interest Dun's Review says in part: "Interest in commercial movements now centres more on probable developments in the coming year than on current fluctuations in business. The season is at hand when not much in the way of activity is to be expected in wholesale circles, and retail distribution, although of large volume in the aggregate, lacks the momentum and breath noted in some other holiday periods.

periods.
"Evidence of economy and discrimina-tion in buying, with a decided preference shown for staple and useful merchan-dise, reflects alike the diminished condise, reflects allike the diminished con-suming power and change in purchasing policy, and dealers are shaping their action accordingly. Relatively low prices for farm products tend to restrict the absorption of goods in agricultural sec-tions, while unemployment of workers serves to limit demands in manufactur-ing districts. With allowance for the various unsatisfactory phases, however, the outlook is clearly more encouraging."

of All Sections Send Protests to Congress.

New York Herald Bureau, | Washington, D. C., Dec. 9.

"We believe that it would be disastrous in the extreme to put the American valuation plan as written in the Fordney bill into effect.

"While the foreign countries would surely be deprived of their only way of paying for our products, on account of the decreasing imports, the passage of this feature of the tax bill would be detrimental to the interests of the American people at large, who will find no European market for their goods, and with wages coming down where would be the wisdom of the American valuation plan?"

Because of the renewed agitation and pronounced opposition to the plan there

Because of the renewed agitation and pronounced opposition to the plan there is a strong likelihood that Chairman Penrose of the Senate Finance Committee will reopen hearings on that section of the Fordney bill. A strong appeal has just been made to have the hearings reopened by the National Dry Goods Retail Association. Spokesmen for that

## RICHMOND RATE NOW 5 P. C.

# AUTOMOBILE INDUSTRY

VALUATION GROWS Shipments Increased in November, First Time in 1921.

The automobile industry has passed the bottom of business depression and is heading upward, according to Automotive Industries. This periodical states that November was the first month of the year to show an increase of shipments as compared with corresponding months of 1920.

months of 1920.

"While there was a seasonal deciline as compared with October," says the review, "the falling off was not so great in proportion as it was in 1920. As December opens the outlook is more encouraging than it was expected to be a fortnight ago. The volume of sales, chiefly because of the good demand for enclosed cars, will approximate in dolars the business for October. The stability of the industry is indicated by the fact that October was the cighth consecutive month to show only a slight variation in the volume of business done by the parts and accessory makers."

## SHORT 10,712,000,000 LIRE.

Than Expected.

ROME, Dec. 9 (Associated Press) .-- Ac cording to the Treasury's financial statement the deficit for the financial year of 1920-21 amounts to 10,712,000,000 lire, instead of to the estimated 12.141,000,000 lire, 000. This was due to the fact that although expenditure increased, the revenue yield amounted to 18,071,000,000 lire, instead of the estimated 10,806,000,000.

The estimated deficit for the year 1921-22 is approximately 5,000,000,000. For the financial year 1922-23, which will be the first budget from which direct war expenditure will be almost completely eliminated, it is hoped that the deficit will be reduced to 3,000,000,000 lire. estimated deficit for the year

lire.

The Minister of the Treasury gave figures showing the measures taken to reduce the paper money in circulation. Dealing with the trade balance, he announced that in the first eight months of the current year imports amounted to the value of 9,797,000,000 lire and ex-ports to 4,872,000,000, which constituted a remarkable improvement as compared

#### DETINNING SURPLUS UP.

The Vulcan Detinning Company reports for the quarter ended September 80 net surplus of \$16,365 after charges, compared with \$1,672 in the preceding quarter and with \$75,603 in the correspondent of least year. Sales ponding quarter of last year. Sales otalled \$321,445 and expenses \$295,168. ther income was \$3,166 and reserves

# NOW HEADING UPHILL FRANCE AND SPAIN

24 Hours Is Made in

Special Cable to The New York Herato. Copyright, 1981, by The New York Herata New York Herald Bureau, | Paris, Dec. 10.

'France has made her final econo oncession to Spain and an economic ems inevitable." In these words an important membe

respondent here France's upitimatum to Spain, that unless the Madrid Government "climbs down" in the next twenty-four hours the frontiers here will be closed to all commercial transactions with Spain at midnight Sunday. with Spain at midnight Sunday.

"The underlying cause of the whole trouble is German propaganda," he continued "Germany having deposited large funds in Spain, considering that country a possible point d'appui in any attempt

a possible point d'appui in any attempt at world commercial superiority." The French Chamber of Deputies is watching developments in this connection without fear, certain Deputies declaring that Spain will be the loser. They are confident that conditions there will necessitate a change of ministry and the signing of an equitable agreement with France not later than the end of next month.

than the end of next month.
Whether similar action will become
necessary in connection with Italy is
uncertain, the French believing that her
commercial discord with her southern
neighbor will gradually be settled without recourse to extreme action

Madrid, Dec. 9 (Associated Press). Following a meeting of the Cabinet Mi isters to-day it was stated that a bre in the commercial relations between Spain and France would take place Saturday at midnight, as a result of the failure to agree upon a new commercial treaty to take the place of the one then expiring.

The Government is studying methods to bring about new negotiations with the Paris Government with a view to arranging another treaty at the speed-iest possible moment.

MADRID, Dec. 9 .- The first consignment of German locomotives for Spanis railroads has reached Spain. They are railroads has reached spain. They are undergoing trials preparatory to being placed in the service of the Southern Railway. Passenger coaches ordered from the United Staets are expected within a short time. After their arrival express passenger service, suspended since the war, will be resumed.

and is Threat to Close Frontiers in Bond Expert Warns Against

Mayor Hylan's declaration recently that the present surface lines and elevated roads in New York should be scrapped and replaced by additional buses and more subways has precipitated a wave of selling among the small holders of the underlying bonds and in many cases, the securities have been dumped out with little regard for value, according to William Carnesie Ewen, specialist in traction securities. Mr. Ewen said that it is "fundamentally wrong to frighten the people who own these securities" without telling them also that these bonds are first mortgages on properties "worth intrinsically more than the face value of the mortgage, and that they must receive consideration in any reorganization."

"These old bonds," he said, "held in the main by people far past middle age, are being hawked about Wall Street now at 20 to 40 cents on the dollar for those in default, and at 50 facilities."

RANCE AND SPAIN
HYLAN TALK SCARES

| Control on the dollar for those on which interest is being paid. It is a crying shame that many people who are in a measure ignorant of financial affair should be led astray by thoughtless statements that the illnes will be

Bond Expert Warns Against
Sacrifices Because of Bus
Bugaboo

Mayor Hylan's declaration recently

Mayor Hylan's declaration recently

Serapped.

"As a matter of fact, it is a physical impossibility for the city to put sufficient buses on the streets to handle the traffic. Experts have clearly demonstarted that."

Mr. Ewen challenged assertions that subways, citing illustrations to prove his point. Notwithstanding the opening of the Lexington avenue subway north of Forty-second street in 1918, he said, the useface lines parallying the subway.

Executor

Trustee

Chartered 1822

The Farmers' Loan and Trust Company Nos. 16, 18, 20 & 22 William Street Branch Office, 475 Fifth Avenue At Forty-first Street

London

Administrator

Paris

Guardian

Foreign Exchange

New York

Member Federal Reserve System and New York Clearing House

New Issue

## \$6,000,000

# WARNER SUGAR REFINING COMPANY

First Mortgage Twenty-Year 7% Sinking Fund Gold Bonds

Dated December 1, 1921

Total authorized \$6,000,000

Due December 1, 1941

Coupon Bonds in denominations of \$1,000, \$500 and \$100 registerable as to principal. Redeemable in whole or in part at the option of the Company on 60 days notice on any interest date at 110 and interest on or before December 1, 1922, and thereafter at 110 and interest less ½ of 1% for each twelve months or part thereof clapsed after December 1, 1922.

Interest payable June 1 and December 1 without deduction for any Federal Income tax up to 2% per annum, which the Company or Trustee may be required to withold.

THE CHASE NATIONAL BANK OF THE CITY OF NEW YORK, TRUSTEE

Mr. C. M. Warner, President of the Company, has summarized his letter of December 8, 1921,

BUSINESS: The Company operates at Edgewater, N. J. (opposite 125th Street, New York) one of the largest and best single sugar refineries on the Atlantic seaboard. Sales increased from 450,311,192 lbs. in 1916, to 694,181,959 lbs. in 1920, an increase of 54%. Sales in 1921 are at a rate well in excess of 1920.

FIRST MORTGAGE: The Bonds are to be secured by direct closed first mortgage on the entire fixed properties and equipment now owned by the Company, appraised in November, 1921, at \$9,706,635.

The Bonds are to be further secured by deposit with the Trustee of the entire capital stock (except Director's shares) of a subsidiary owning timber lands, etc. After allowance for \$350,000 existing purchase money mortgage this stock represents a net cost

The Mortgage will also cover real estate to be acquired by transfer from a subsidiary (subject to \$350,000 existing purchase money mortgage) representing a net cost

The total of these three items aggregates \$12,645,167.

ASSETS: The balance sheet prepared by Price, Waterhouse & Co. as of October 1, 1921, after giving effect to the present financing shows total net assets of \$21,747,785 or 3.62 times these Bonds; net current assets alone shown therein amount to \$7,657,216 or

EARNINGS: The average net profits for the five fiscal years ended December 31, 1920, available for interest and Federal taxes were \$1,479,256. The average after providing for estimated Federal taxes was \$1,227,708.

The net earnings similarly computed for 1920 were \$1,595,272 before Federal taxes, and \$1,417,272 after providing for estimated Federal taxes.

The annual interest on this issue is \$420,000.

The net profits for the nine months ended September 30, 1921, as certified by Price, Waterhouse & Co. available for interest, depreciation and Federal taxes were \$1,552,533.

SINKING FUND payable semi-annually commencing December 1, 1922, will provide for the retirement through redemption or purchase of at least \$4,275,000 of the entire issue before maturity. If the Bonds are obtainable at or below 105 and interest the Sinking Fund will retire at least \$5,700,000 Bonds before maturity.

Interim receipts or temporary bonds may be delivered in the first instance. All offerings are made subject to the approval of proceedings by our counsel and "when, as and if issued" and received by us.

Price 961/2 and interest, yielding about 7.35%

BLAIR & Co., INC.

BOND & GOODWIN

The statements contained in this advertisement, while not guaranteed, are obtained from sources which we believe to be reliable

The entire above issue having been applied for, this advertisement appears as a matter of record only.

\$4,000,000

# **Tobacco Products Corporation**

Ten-Year Sinking Fund 7% Gold Notes

To mature December 15, 1931 To be dated December 15, 1921

Authorized and presently to be issued, \$4,000,000. Interest payable June 15 and December 15 without deduction for normal Federal income tax up to 3%. Principal and interest payable at Guaranty Trust Company of Rew Yark.

Coupon Notes of \$1,000 denomination, registerable as to principal only.

Redeemable at the option of the Corporation at any time on 30 days' notice (as a whole only to and including December 15, 1926, and as a whole or in part thereafter) at 110% and accured interest to and including December 15, 1922, the premium decreasing 1% for each twelve months or fraction thereof elapsed between that date and any later redemption date.

From 1922 to 1925 inclusive, Sinking Fund, payable each December 15, sufficient to retire \$200,000 pendent amount of Notes annually, to be applied to purchase of Notes at not exceeding 105% and accrued interest; any unexpended moneys remaining on Msy 1 following such payment to revert to the Corporation. If by May 1, 1927, \$1,000,000 principal amount of Notes shall not have been so acquired, then the Corporation is to increase Sinking Fund payment due December 15, 1927, by a sum sufficient to retire a principal amount of Notes equal to the difference between \$1,000,000 and the principal amount of Notes up to that date actually acquired. From 1921 to 1930 inclusive, Sinking Fund, payable each December 15, sufficient to retire \$250,000 principal amount of Notes annually, to be applied to purchase of Notes at not exceeding the current redemption price, or to their redemption.

Guaranty Trust Company of New York, Trustee

A letter from Mr. James M. Dixon, President of the Corporation, copy of which will be furnished upon request

HISTORY AND BUSINESS The Corporation-and this term includes companies at least 95% of whose stock it owns—is engaged in the manufacture of cigarettes and smoking tobacco. Among its well-known brands are "Melachrino,"
"Herbert Tareyton," "Natural," "Egyptian Prettiest" and "Serene Mixture," — "Strollers," a lowerpriced cigarette, has recently been introduced to the market. The Corporation also markets "Zig-Zag" cigarette papers in this country under a long-term contract, and owns a substantial interest in Stephano

Bros. Inc., manufacturers of "Rameses" cigarettes. THIS ISSUE

These Notes will be direct obligations of the Corporation; the mortgaging of the Corporation's property will be restricted by the Trust Agreement in which the Corporation will also covenant (a) to maintain current assets, as defined, at least equal to all indebtedness including these Notes, and (b) not to pay dividends (except stock dividends) on its common stock if thereby such current assets be reduced to less than twice all indebtedness except Notes of this issue outstanding, or if thereby the net current assets, after deducting all indebtedness, other than these Notes, be reduced to less than 11/2 times the principal amount of the Notes outstanding.

CURRENT POSITION

The Corporation's consolidated balance sheet as of October 31, 1921 (without giving effect to this financing), showed current assets of over \$11,500,000 and total liabilities of about \$6,560,000, including \$1,652,108 interest bearing scrip maturing quarterly

from August 15, 1922, to November 15, 1923. The purpose of this issue is to provide funds for payment of the interest-bearing scrip and current indebtedness of the Corporation.

FIFTH AVENUE OFFICE

Net profits for five years ended December 31, 1920 were as follows:

\$1,571,961 1,936,994 2,186,321 \$187,392 \$1,384,569 1,877,598 1,962,700 59,396 223,621 1917 1918 1919 2,176,507 2,411,094

Net sales have shown satisfactory growth during this period and, as with other tobacco companies, its business is in a healthy condition.

The average Net Profits before interest deductions but after Federal taxes as shown above, amount to \$2,056,577 per annum for the five-year period; interest charges for the period average \$281,310 per annum. Inasmuch as the present financing will fund existing short-term indebtedness, present interest charges will not be materially changed thereby.

The results for the current year indicate the stability of the tobacco business in periods of industrial depression, net profits for the first ten months of 1921 having been at an annual rate approximating those of 1920.

Dividends have been paid regularly on the Corporation's cumulative 7% preferred stock and dividends, in cash or interest bearing scrip, have been paid on the common stock at the rate of \$6 per share per annum since November, 1917. The market value of the preferred and common stocks of the Corporation as indicated by current quoted prices approximates

100 and accrued interest, to yield 7%

When, so and it issued and received by us and subject to approval of counsel. It is expected that delivery of temporary Notes will be made about December 20, 1921. All legal details permining to this issue will be passed upon for the bankers by Mesers. Stetzon, Jennings & Russell, and for the Corporation by Mesers. White & Case.

# Guaranty Company of New York

140 Broadway

MADISON AVENUE OFFICE Madison Avenue and 60th Street

GRAND STREET OFFICE 268 Grand Street

Fifth Avenue and 44th Street